



A NETWORK STRATEGY THAT PROTECTS YOUR MEMBERS

ABOUT RED CANOE

Founded in 1937 by employees of Weyerhaeuser Timber Company, Red Canoe Credit Union has evolved into a \$1B+ financial institution with 14 locations across Washington and Oregon. Rooted in community values and built to serve, Red Canoe has embraced technology to meet the demands of a growing, modern membership.

QUICK STATS:

- 14 LOCATIONS
- 1 BILLION+ IN ASSETS
- SERVING MEMBERS SINCE 1937
- MULTI-STATE PRESENCE: WA & OR

THE CHALLENGE(S)

When Red Canoe set out to adopt a new cloud-based contact center, its legacy MPLS network stood in the way.

With all traffic routing through HQ, the architecture caused latency, risk, and performance issues, especially for remote staff.

Lacking redundant circuits, any outage could disrupt the entire institution. VPN traffic, dependent on aging hardware, offered little visibility, security, or scalability.

“

IF HEADQUARTERS WENT DOWN, THE ENTIRE INSTITUTION WENT DOWN. IT WAS A HOUSE OF CARDS.

– JACK LITTLE, INFORMATION SECURITY MANAGER

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THE SOLUTION

Red Canoe deployed Matrix Connectivity as a Service (MCaaS), powered by Cato Networks SASE, delivering:

- Dual Internet connections at every branch
- Decentralized, cloud-native firewalling and security controls
- Seamless VPN access with identity-based policy enforcement
- 24/7 threat monitoring through Cato MDR (Managed Detection & Response)
- Full management of circuit vendors and network infrastructure by Matrix

With secure, direct internet at each branch and consistent policies, Red Canoe shed its reliance on HQ. Matrix served as both architect and implementation partner, guiding deployment and ongoing support.

THE RESULTS

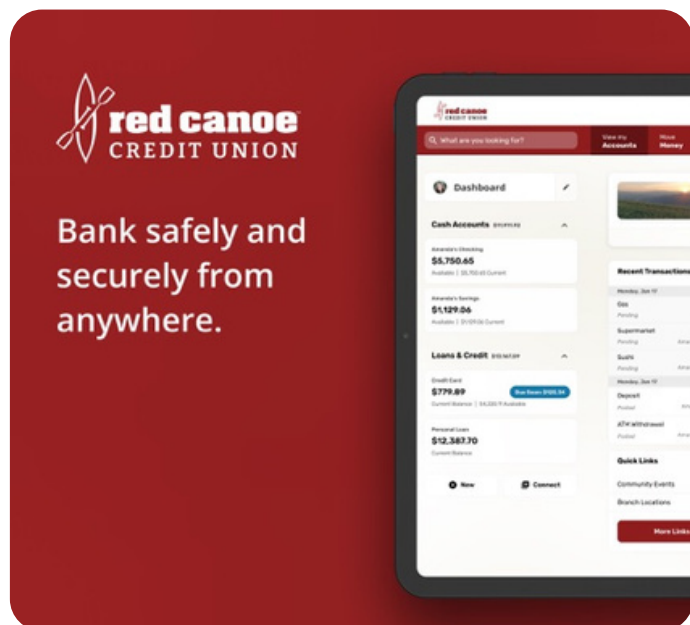


With a modern, resilient network in place, Red Canoe now benefits from significantly improved performance, reliability, and end-to-end visibility across all locations. Replacing costly MPLS circuits with Matrix Connectivity as a Service (MCaaS) not only reduced operational risk but also simplified management and strengthened security posture. More importantly, it established a scalable, future-ready foundation to support strategic initiatives, starting with the successful rollout of a cloud-based contact center and paving the way for continued digital transformation.

“MATRIX ISN'T JUST OUR CATO PARTNER. THEY'RE OUR TRUSTED ADVISOR. THE VALUE COMES FROM THE EXPERTISE THEY BRING TO EVERY CONVERSATION.”
— JACK LITTLE

KEY PROJECT OUTCOMES

- BRANCH-LEVEL AUTONOMY WITH NO HQ DEPENDENCY AND ELIMINATED SINGLE POINTS OF FAILURE(S)
- CENTRALIZED CONTROL WITH UNIFIED MANAGEMENT AND FULL NETWORK VISIBILITY
- OPTIMIZED PERFORMANCE AND SECURITY ENFORCEMENT AT EVERY LOCATION
- 24/7 THREAT DETECTION AND RESPONSE FROM A DEDICATED SECURITY OPERATIONS CENTER
- FUTURE-READY INFRASTRUCTURE BUILT TO SUPPORT ALL CLOUD INITIATIVES



ABOUT MATRIX NETWORKS

Matrix Networks helps Credit Unions design, deploy, and optimize resilient LAN and WAN infrastructures. With deep expertise in networking and cybersecurity, Matrix acts as a strategic partner, solving complex challenges with tailored, future-ready solutions. Our mission is to deliver all Credit Unions with exceptional client experiences through innovative solutions made simple!